SAVARIA CORPORATION
CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
AS AT JUNE 30, 2014
(Unaudited and not reviewed by the Corporation's independent auditors)

SAVARIA CORPORATION
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
(in thousands of dollars - Unaudited)

	Note	**June 30, 2014**	December 31, 2013
Assets			
Current assets			
Cash		**$ 17,021**	$ 1,968
Trade and other receivables		**12,159**	11,711
Current portion of long-term loans		**46**	111
Tax credits receivable		**45**	394
Inventories		**15,785**	14,179
Prepaid expenses		**741**	537
Total current assets		**45,797**	28,900
Non-current assets			
Derivative financial instruments	*8*	**133**	-
Tax credits receivable		**-**	14
Long-term loans		**45**	78
Fixed assets		**12,076**	12,302
Goodwill		**4,051**	4,051
Intangible assets		**1,467**	1,679
Deposit on purchase of intangible assets		**-**	29
Deferred tax assets		**2,275**	1,960
Total non-current assets		**20,047**	20,113
Total assets		**$ 65,844**	$ 49,013
Liabilities			
Current liabilities			
Trade and other payables		**$ 8,353**	$ 7,413
Income taxes payable		**818**	775
Deferred revenues		**1,953**	1,584
Derivative financial instruments	*8*	**957**	1,113
Current portion of long-term debt		**2,295**	2,864
Warranty provisions		**427**	402
Total current liabilities		**14,803**	14,151
Non-current liabilities			
Long-term debt		**11,917**	12,731
Warranty provisions		**631**	598
Derivative financial instruments	*8*	**835**	1,146
Deferred tax liabilities		**130**	154
Total non-current liabilities		**13,513**	14,629
Total liabilities		**28,316**	28,780
Equity			
Share capital	*4*	**33,268**	13,969
Contributed surplus		**1,979**	2,079
Accumulated other comprehensive loss		**(1,009)**	(1,314)
Retained earnings		**3,290**	5,499
Total equity		**37,528**	20,233
Total liabilities and equity		**$ 65,844**	$ 49,013

The notes on pages 7 to 15 are an integral part of these unaudited condensed consolidated interim financial statements.

SAVARIA CORPORATION
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(in thousands of dollars, except per share amounts - Unaudited)

	Note	Periods of three months ended June 30		Periods of six months ended June 30	
		2014	2013	**2014**	2013
Revenue	5	**$ 21,977**	$ 19,397	**$ 39,665**	$ 36,600
Cost of sales		**(15,263)**	(13,484)	**(27,788)**	(25,753)
Gross margin		**6,714**	5,913	**11,877**	10,847
Operating costs					
Administrative expenses		**(1,701)**	(1,770)	**(3,305)**	(3,320)
Selling expenses		**(1,693)**	(1,459)	**(3,050)**	(2,737)
Engineering expenses		**(566)**	(523)	**(1,128)**	(1,026)
Research and development expenses		**(175)**	(211)	**(341)**	(386)
		(4,135)	(3,963)	**(7,824)**	(7,469)
Other income (costs)		**-**	(14)	**-**	336
Operating income		**2,579**	1,936	**4,053**	3,714
Finance income	6	**46**	201	**48**	329
Finance costs	6	**(488)**	(180)	**(337)**	(376)
Net finance income (costs)		**(442)**	21	**(289)**	(47)
Income before income tax		**2,137**	1,957	**3,764**	3,667
Income tax expense		**(591)**	(532)	**(1,013)**	(1,010)
Net income		**1,546**	1,425	**2,751**	2,657
Other comprehensive income					
Items that may be reclassified subsequently to income or loss					
Change in the fair value of derivative financial instruments designated as cash flow hedges		**1,975**	(1,577)	**(201)**	(1,964)
Deferred income tax		**(499)**	395	**52**	493
		1,476	(1,182)	**(149)**	(1,471)
Losses (gains) on foreign exchange contracts transferred to net income in the current period		**317**	(52)	**676**	(139)
Deferred income tax		**(80)**	13	**(170)**	35
		237	(39)	**506**	(104)
Net change in fair value of derivative financial instruments designated as cash flow hedges		**1,713**	(1,221)	**357**	(1,575)
Unrealized net gains (losses) on translation of financial statements of foreign operations		**(55)**	67	**(52)**	98
Other comprehensive income (loss), net of income tax		**1,658**	(1,154)	**305**	(1,477)
Total comprehensive income		**$ 3,204**	$ 271	**$ 3,056**	$ 1,180
Earnings per share:					
Basic		**$ 0.05**	$ 0.06	**$ 0.11**	$ 0.12
Diluted		**$ 0.05**	$ 0.06	**$ 0.10**	$ 0.11

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SAVARIA CORPORATION
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
Period of six months ended June 30,
(in thousands of dollars - Unaudited)

	2013					
	Share capital		Contributed surplus	Accumulated other comprehensive income (loss)	Retained earnings	Total equity
	Number	Amount				
Balance at January 1, 2013	**22,909,564**	**$ 13,313**	**$ 2,141**	**$ 306**	**$ 3,464**	**$ 19,224**
Total comprehensive income						
Net Income	-	-	-	-	2,657	**2,657**
Other comprehensive income :						
Change in the fair value of derivative financial instruments designated as cash flow hedges, net of tax	-	-	-	(1,471)	-	**(1,471)**
Gains on foreign exchange contracts transferred to net income in the current period, net of tax	-	-	-	(104)	-	**(104)**
Unrealized net gains on translation of financial statements of foreign operations	-	-	-	98	-	**98**
Other comprehensive loss	-	-	-	(1,477)	-	**(1,477)**
Total comprehensive (loss) income	-	$ -	$ -	$ (1,477)	$ 2,657	**$ 1,180**
Transactions with owners, recorded directly in equity						
Cancelled shares following issuer bid	(6,200)	(4)	-	-	(6)	**(10)**
Compensation expense on options granted	-	-	18	-	-	**18**
Share options exercised (note 4)	107,500	157	(35)	-	-	**122**
Dividend on common shares	-	-	-	-	(2,321)	**(2,321)**
Total transactions with owners	101,300	153	(17)	-	(2,327)	**(2,191)**
Balance at June 30, 2013	**23,010,864**	**$ 13,466**	**$ 2,124**	**$ (1,171)**	**$ 3,794**	**$ 18,213**

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SAVARIA CORPORATION
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
Period of six months ended June 30,
(in thousands of dollars - Unaudited)

	2014						
	Share capital and warrants						
	Number						
	Share capital	Warrants	Amount	Contributed surplus	Accumulated other comprehensive (loss) income	Retained earnings	Total equity
Balance at January 1, 2014	**23,410,864**	-	**$ 13,969**	**$ 2,079**	**$ (1,314)**	**$ 5,499**	**$ 20,233**
Total comprehensive income							
Net income	-	-	-	-	-	2,751	**2,751**
Other comprehensive income :							
Change in the fair value of derivative financial instruments designated as cash flow hedges, net of tax	-	-	-	-	(149)	-	**(149)**
Losses on foreign exchange contracts transferred to net income in the current period, net of tax	-	-	-	-	506	-	**506**
Unrealized net losses on translation of financial statements of foreign operations	-	-	-	-	(52)	-	**(52)**
Other comprehensive income	-	-	-	-	305	-	**305**
Total comprehensive income	-	-	$ -	$ -	$ 305	$ 2,751	**$ 3,056**
Transactions with owners, recorded directly in equity							
Shares and warrants issued in relation to a private placement (note 4)	5,750,000	2,875,000	18,688	-	-	-	**18,688**
Share and warrant issue costs, net of tax (note 4)	-	-	-	-	-	(831)	**(831)**
Compensation expense on options granted	-	-	-	30	-	-	**30**
Share options exercised (note 4)	393,750	-	611	(130)	-	-	**481**
Dividends on common shares	-	-	-	-	-	(4,129)	**(4,129)**
Total transactions with owners	6,143,750	2,875,000	19,299	(100)	-	(4,960)	**14,239**
Balance at June 30, 2014	**29,554,614**	**2,875,000**	**$ 33,268**	**$ 1,979**	**$ (1,009)**	**$ 3,290**	**$ 37,528**

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SAVARIA CORPORATION
CONSOLIDATED STATEMENT OF CASH FLOWS
(in thousands of dollars - Unaudited)

		Periods of three months ended June 30		Periods of six months ended June 30	
	Note	**2014**	2013	**2014**	2013
Cash flows from operating activities					
Net income		**$ 1,546**	$ 1,425	**$ 2,751**	$ 2,657
Adjustments for:					
Depreciation of fixed assets		**244**	208	**484**	381
Amortization of intangible assets		**190**	182	**387**	383
Change in the fair value of restructured notes and put option		**-**	(73)	**-**	(103)
Income tax expense		**591**	532	**1,013**	1,010
Capitalized finance costs on long-term debt		**3**	9	**7**	22
Compensation expense on share options granted		**25**	9	**30**	18
Gains on foreign exchange contracts cashed in advance and transferred to net income		**(59)**	(110)	**(124)**	(217)
Loss on the sale and write-off of fixed assets		**-**	15	**-**	15
Unrealized foreign exchange gain (loss) on non-current monetary items		**(39)**	46	**(42)**	121
Interest cost		**170**	170	**324**	353
		2,671	2,413	**4,830**	4,640
Net changes in non-cash operating items	*7*	**(532)**	(490)	**(968)**	(1,364)
Proceeds from long-term loans		**52**	143	**100**	226
Income tax paid		**(583)**	(95)	**(674)**	(117)
Net cash from operating activities		**1,608**	1,971	**3,288**	3,385
Cash flows used in investing activities					
Receipts of long-term investments		**-**	1	**-**	25
Proceeds from sales of fixed assets		**-**	-	**-**	14
Additions to fixed assets		**(210)**	(402)	**(274)**	(733)
Increase in intangible assets		**(144)**	(51)	**(150)**	(143)
Net cash used in investing activities		**(354)**	(452)	**(424)**	(837)
Cash flows used in financing activities					
Change in bank loans		**-**	259	**-**	259
Increase in long-term debt		**118**	-	**139**	-
Repayment of borrowings		**(466)**	(709)	**(1,529)**	(1,763)
Interest paid		**(170)**	(170)	**(324)**	(353)
Proceeds from the issuance of common shares and warrants in relation to a private placement, net of transaction fees	*4*	**17,551**	-	**17,551**	-
Repurchase of common shares		**-**	(4)	**-**	(10)
Proceeds from exercise of share options	*4*	**-**	-	**481**	122
Dividends paid on common shares		**(4,129)**	(2,321)	**(4,129)**	(2,321)
Net cash from (used in) financing activities		**12,904**	(2,945)	**12,189**	(4,066)
Net change in cash		**14,158**	(1,426)	**15,053**	(1,518)
Cash at the beginning of the period		**2,863**	1,901	**1,968**	1,993
Cash at the end of the period		**$ 17,021**	$ 475	**$ 17,021**	$ 475

The notes on pages 7 to 15 are an integral part of these unaudited condensed consolidated interim financial statements.

1 . Reporting entity

Savaria Corporation is a company domiciled in Canada. The address of its registered office is 2724 Etienne-Lenoir Street, Laval, Quebec. The condensed consolidated interim financial statements of the Corporation as at and for the periods ended June 30, 2014 and 2013 comprise the accounts of Savaria Corporation and its wholly owned subsidiaries (together referred to as the "Corporation"). The activities of the Corporation consist of designing, manufacturing, installing and distributing elevators, platform lifts and stairlifts for people with mobility challenges as well as converting and adapting mini-vans also for persons with mobility challenges.

The consolidated financial statements of the Corporation as at and for the year ended December 31, 2013 are available upon request from the Corporation's registered office, at www.savaria.com or on SEDAR’s website at www.sedar.com.

2 . Basis of presentation

Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements, including IAS 34.

These condensed consolidated interim financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements of the Corporation and the notes thereto for the year ended on December 31, 2013. These condensed consolidated interim financial statements have not been the subject of a review or an audit by the Corporation's auditors; they were approved by the Board of Directors on August 6, 2014.

3 . Significant accounting policies

The condensed consolidated interim financial statements have been prepared following the same accounting policies used in the annual consolidated financial statements for the years ended December 31, 2013 and 2012, except for the adoption of new accounting standards as outlined below.

The accounting policies have been applied consistently by the Corporation's entities and to all periods presented in these condensed consolidated interim financial statements, unless otherwise indicated.

New accounting standards

The following new standards, and amendments to standards and interpretations have been applied in preparing the condensed consolidated interim financial statements as at June 30, 2014. The adoption of these new standards has not had a material impact on the financial statements.

IFRS 9 - *Financial Instruments*

In November 2009, the International Accounting Standards Board ("IASB") issued IFRS 9, *Financial Instruments* (IFRS 9 (2009)), and in October 2010, the IASB published amendments to IFRS 9 (IFRS 9 (2010)). In November 2013, the IASB issued a new general hedge accounting standard, which forms part of IFRS 9, *Financial Instruments* (2013). In February 2014, the IASB tentatively decided that the mandatory effective date of the new standard will be January 1, 2018.

3 . Significant accounting policies (continued)

New accounting standards (continued)

IFRS 9 (2009) introduces new requirements for the classification and measurement of financial assets. Under IFRS 9 (2009), financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. IFRS 9 (2010) introduces additional changes relating to financial liabilities. IFRS 9 (2013) includes a new general hedge accounting standard which will align hedge accounting more closely with risk management. This new standard does not fundamentally change the types of hedging relationships or the requirement to measure and recognize ineffectiveness. However it will provide more hedging strategies that are used for risk management to qualify for hedge accounting and introduce more judgment to assess the effectiveness of a hedging relationship. Special transitional requirements have been set for the application of the new general hedging model.

The Corporation has decided to adopt the new IFRS 9 (2013) standards in its condensed consolidated interim financial statements for the quarter ending on June 30, 2014 and effective on April 1, 2014. On adoption of IFRS 9 (2013), in accordance with its transitional provisions, the Corporation has not restated prior periods but has classified its financial assets and liabilities as at April 1, 2014 restrospectively based on the new classification requirements and the characteristics of each financial instrument at the transition date. Adoption of IFRS 9 (2013) did not result in any reclassifications on the statement of financial position or any change in carrying amounts.

Policy for non-derivative financial assets and liabilities applied from April 1, 2014

The Corporation initially recognizes financial assets on the trade date at which the Corporation becomes a party to the contractual provisions of the instrument.

Financial assets are initially measured at fair value. If the financial asset is not subsequently accounted for at fair value through profit and loss, then the initial measurement includes transaction costs that are directly attributable to the asset's acquisition or origination. On initial recognition, the Corporation classifies its financial assets as subsequently measured at either amortized cost or fair value, depending on its business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

A financial asset is subsequently measured at amortized cost, using the effective interest method and net of any impairment loss, if:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest.

Trade receivables and long-term loans are presented on the consolidated statement of financial position net of an allowance for impairment loss. The allowance is based on the Corporation's best estimate as to the probability of collecting uncertain accounts. Uncertainty regarding the collection of accounts may derive from various indicators, including a deterioration in the credit-worthiness of a client or an abnormal delay in payment of past-due invoices. Management regularly reviews client accounts, ensures that past-due accounts are followed up and evaluates the relevance of its allowance for doubtful accounts. Impairment is charged to an allowance account for as long as management considers that there is a possibility of collecting the amount. Once all possibility of collecting an impaired account has been exhausted, the impairment is directly charged against the carrying amount.

Trade receivables are occasionnally renegotiated as long-term loans. In these cases, the Corporation requires sufficient securities that may include personal guarantees to cover the amount of the loan. Such loans are recorded at fair value at the time of transfer of the trade receivables to long-term loans.

(Tabular amounts are expressed in thousands of dollars - Unaudited)

3 . Significant accounting policies (continued)

New accounting standards (continued)

The Corporation classifies all financial liabilities as subsequently measured at amortized cost using the effective interest method, except for financial liabilities at fair value through profit and loss. Such liabilities, including derivatives that are liabilities, are subsequently measured at fair value.

Policy for derivative financial assets and liabilities applied from April 1, 2014

Upon adoption of IFRS 9 (2013), all the Corporation's existing hedging relationships that qualified for hedge accounting under IAS 39 were reassessed with respect to the new hedge accounting requirements in IFRS 9 (2013). The hedging relationships have been continued under IFRS 9 (2013). After adoption of IFRS 9 (2013), the Corporation's policies regarding derivative financial assets and liabilities are substantially the same as at March 31, 2014.

Classification of financial instruments [1]

	Category under IAS 39	Category under IFRS 9 (2013)
Financial assets		
Cash	LR	AC
Trade and other receivables	LR	AC
Long-term loans	LR	AC
Financial liabilities		
Trade and other payables	OFL	AC
Foreign exchange forward contracts	FV	FV
Interest rate swap agreements	FV	FV
Long-term debt	OFL	AC

[1] Categories of financial instruments:
Loans and receivables - LR
Assets and liabilities carried at amortized cost - AC
Other Financial liabilities - OFL
Liabilities carried at fair value - FV

Amendments to IAS 32 - *Offsetting Financial Assets and Liabilities*

In December 2011 the IASB published *Offsetting Financial Assets and Financial Liabilities*. These amendments are to be applied retrospectively.

The amendments to IAS 32 clarify that an entity currently has a legally enforceable right to set-off if that right is:

- not contingent on a future event; and
- enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties.

The amendments to IAS 32 also clarify when a settlement mechanism provides for net settlement or gross settlement that is equivalent to net settlement.

(Tabular amounts are expressed in thousands of dollars - Unaudited)

3 . Significant accounting policies (continued)

New accounting standards (continued)

Amendments to IAS 39 - *Novation of Derivatives and Continuation of Hedge Accounting*

In June 2013, the IASB issued *Novation of Derivatives and Continuation of Hedge Accounting* (Amendments to IAS 39).

The amendments add a limited exception to IAS 39, to provide relief from discontinuing an existing hedging relationship when a novation that was not contemplated in the original hedging documentation meets specific criteria.

IFRIC 21 - *Levies*

In May 2013, the IASB issued IFRIC 21, *Levies*. IFRIC 21 is to be applied retrospectively.

IFRIC 21 provides guidance on accounting for levies in accordance with the requirements of IAS 37, *Provisions, Contingent Liabilities and Contingent Assets*. The interpretation defines a levy as an outflow from an entity imposed by a government in accordance with legislation. It also notes that levies do not arise from executory contracts or other contractual arrangements. The interpretation also confirms that an entity recognizes a liability for a levy only when the triggering event specified in the legislation occurs.

4 . Share capital

During the first semester of 2014, the Corporation issued 393,750 common shares (2013-107,500) at an average price of $1.22 per share (2013-$1.13) following the exercise of stock options. These exercises resulted in an increase in share capital of $611,000 (2013-$157,000) and a decrease in contributed surplus of $130,000 (2013-$35,000). At June 30, 2014, 733,000 options are outstanding at a weighted average exercise price of $2.25 per share.

On April 15, 2014, the Corporation completed a “bought deal” private placement of 5,750,000 units at a price of $3.25 per unit, for gross proceeds to Savaria of $18,688,000 and proceeds, net of finance costs, of $17,551,000. Each unit is comprised of one common share and one-half of a common share warrant. Each full warrant entitles its holder to subscribe for one additional common share of Savaria at an exercise price of $4.25 until April 15, 2017. The common shares and warrants of Savaria comprising the units and any common shares of Savaria issued upon the exercise of such warrants are subject to a statutory hold period which expires on August 16, 2014.

5 . Revenue

	Periods of three months ended June 30		Periods of six months ended June 30	
	2014	**2013**	**2014**	**2013**
Sale of goods	**$ 20,505**	$ 17,960	**$ 36,660**	$ 33,776
Rendering of services	**1,472**	1,437	**3,005**	2,824
	$ 21,977	**$ 19,397**	**$ 39,665**	**$ 36,600**

(Tabular amounts are expressed in thousands of dollars - Unaudited)

6 . Finance income and finance costs

	Periods of three months ended June 30		Periods of six months ended June 30	
	2014	**2013**	**2014**	**2013**
Interest income	**$ 46**	$ 2	**$ 48**	$ 4
Net gain on foreign currency exchange	**-**	126	**-**	222
Change in the fair value of restructured notes and put option	**-**	73	**-**	103
Finance income	**$ 46**	**$ 201**	**$ 48**	**$ 329**
Interest on long-term debt	**$ 144**	$ 156	**$ 280**	$ 330
Interest expense and bank charges	**29**	24	**51**	46
Net loss on foreign currency exchange	**315**	-	**6**	-
Finance costs	**$ 488**	**$ 180**	**$ 337**	**$ 376**

7 . Net changes in non-cash operating items

	Periods of three months ended June 30		Periods of six months ended June 30	
	2014	**2013**	**2014**	**2013**
Trade and other receivables	**$ (177)**	$ 362	**$ (448)**	$ (426)
Tax credits receivable	**(25)**	(76)	**(77)**	(128)
Inventories	**(608)**	(369)	**(1,606)**	(748)
Prepaid expenses	**73**	141	**(204)**	(244)
Trade and other payables	**2**	(302)	**940**	(38)
Deferred revenues	**152**	(304)	**369**	141
Warranty provision	**51**	58	**58**	79
	$ (532)	**$ (490)**	**$ (968)**	**$ (1,364)**

8 . Financial instruments

Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

	June 30, 2014	
	Carrying amount	**Fair value**
Assets carried at amortized cost		
Cash (1)	**$ 17,021**	
Trade and other receivables (1)	**11,567**	
Long-term loans	**91**	**$ 88**
	$ 28,679	**$ 88**
Liabilities carried at fair value		
Foreign exchange forward contracts (2)	**$ 1,488**	**$ 1,488**
Interest rate swap agreements (2)	**171**	**171**
	$ 1,659	**$ 1,659**

(1) Carrying value approximates fair value due to the short-term nature of the instruments.
(2) These financial instruments are of Level 2.

(Tabular amounts are expressed in thousands of dollars - Unaudited)

8 . Financial instruments (continued)

Fair values versus carrying amounts (continued)

	June 30, 2014	
	Carrying amount	Fair value
Liabilities carried at amortized cost		
Trade and other payables [1]	$ 8,327	
Long-term debt	14,212	$ 14,204
	$ 22,539	$ 14,204

[1] Carrying value approximates fair value due to the short-term nature of the instruments.

Trade receivables having a carrying amount of $11,415,000 have been pledged as surety on the line of credit that the Corporation has with its financial institution which has a balance of $2,575,000 as at June 30, 2014. The amount drawn on the line of credit may not exceed 90% of certain trade receivables that benefit from a grant, 80% of all other Canadian trade receivables, 65% of US trade receivables and 50% of raw material and finished goods inventory, after deduction of supplier trade payables of less than 30 days, up to an amount of $5,000,000.

The table below indicates the presentation of the derivative financial instruments in the statement of financial position.

	June 30, 2014	December 31, 2013
Non-current assets		
Foreign exchange derivatives	$ 133	$ -
Current liabilities		
Foreign exchange derivatives	$ 859	$ 1,002
Interest rate derivatives	98	111
	$ 957	$ 1,113
Non-current liabilities		
Foreign exchange derivatives	$ 762	$ 1,098
Interest rate derivatives	73	48
	$ 835	$ 1,146

Determination of fair values

A number of the Corporation's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.

(A) Assets at amortized cost

Assets at amortized cost are estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date.

8 . Financial instruments (continued)

Determination of fair values (continued)

(B) Derivatives

The fair value of forward exchange contracts is estimated by discounting the difference between the contractual forward price and the current forward price for the residual maturity of the contract using a risk-free interest rate (based on government bonds). The fair value of interest rate swap arrangements is estimated by discounting the difference between the contractual interest rate and market rates over the value of the loans.

Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Corporation entity and counterparty when appropriate.

(C) Non-derivatives financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

Risk Management

Currency risk

The Corporation realizes approximately 62% (2013-58%) of its sales in foreign currencies and, accordingly, is exposed to market risks related to foreign exchange fluctuations. The Corporation partially compensates for these risks by purchasing raw materials in US dollars and by using forward foreign exchange contracts. Those contracts oblige the Corporation to sell US dollars at a fixed rate.

Management has implemented a policy to manage foreign exchange risk against the Corporation's functional currency. The objective of the policy is to minimize the risks related to foreign currency transactions, more specifically in US dollars, in order to protect the gross margin from significant fluctuations in the value of the Canadian dollar and to avoid management speculation on currency values. The Corporation manages this risk exposure by entering into various foreign exchange forward contracts. Pursuant to the policy, anticipated net inflows in US dollars can be hedged up to a maximum of 75%.

The following tables summarize the characteristics of the foreign exchange contracts:

As at June 30, 2014

Maturity	Type	Average exchange rate	Contractual amounts (in thousands of US dollars)
0 to 12 months	Sale	1.0240	$18,000
12 to 24 months	Sale	1.0443	18,000
24 to 36 months	Sale	1.0839	15,500
		1.0491	**$51,500**

As at December 31, 2013

Maturity	Type	Average exchange rate	Contractual amounts (in thousands of US dollars)
0 to 12 months	Sale	1.0100	$18,000
12 to 24 months	Sale	1.0407	18,000
24 to 36 months	Sale	1.0551	17,000
		1.0349	**$53,000**

(Tabular amounts are expressed in thousands of dollars - Unaudited)

8 . Financial instruments (continued)

Risk Management (continued)

Interest rate risk

The Corporation's interest rate risk arises from cash, long-term loans, bank loans and long-term debt. Cash and borrowings issued at variable rates expose the Corporation to the risk of variance in cash flows due to changes in interest rates, whereas long-term loans and borrowings issued at fixed rates expose the Corporation to the risk of variance in fair value due to changes in interest rates.

The Corporation analyzes its interest risk exposure on a continual basis and examines its renewal and refinancing options in order to minimize risks.

The Corporation signed a financing agreement in April 2012 comprising of two long-term debts. Since those debts bear interest at variable rates, the Corporation decided to enter into interest rate swap contracts to minimize its risk related to changes in interest rates.

Maturity	Fixed interest rate	Original capital amount	Balance	
			June 30, 2014	December 31, 2013
April 2017	1.98%	$7,000	$4,814	$5,313
April 2017	2.08%	$9,600	$8,207	$8,525

9 . Operating segments

Information about the operating segments

The Corporation's business structure is divided into two operating segments, the first consists of designing, manufacturing, installing and distributing residential and commercial accessibility equipment for people with mobility challenges (Accessibility), and the second consists of converting and adapting mini-vans for persons with mobility challenges (Adapted Vehicles).

Periods of three months ended June 30

	2014			2013		
	Accessibility	Adapted Vehicles	Total	Accessibility	Adapted Vehicles	Total
External revenues	**$ 18,564**	**$ 3,413**	**$ 21,977**	$ 15,523	$ 3,874	$ 19,397
Income before income tax and unallocated amounts	**$ 2,264**	**$ 418**	**$ 2,682**	$ 1,850	$ 620	$ 2,470

Periods of six months ended June 30

	2014			2013		
	Accessibility	Adapted Vehicles	Total	Accessibility	Adapted Vehicles	Total
External revenues	**$ 33,287**	**$ 6,378**	**$ 39,665**	$ 29,354	$ 7,246	$ 36,600
Income before income tax and unallocated amounts	**$ 4,208**	**$ 640**	**$ 4,848**	$ 3,578	$ 1,169	$ 4,747

(Tabular amounts are expressed in thousands of dollars - Unaudited)

9 . Operating segments (continued)

Information about the operating segments (continued)

	June 30, 2014			December 31, 2013		
	Accessibility	**Adapted Vehicles**	**Total**	**Accessibility**	**Adapted Vehicles**	**Total**
Segment's assets	**$ 33,039**	**$ 7,037**	**$ 40,076**	$ 32,011	$ 6,268	$ 38,279
Segment's liabilities	**$ 10,605**	**$ 1,392**	**$ 11,997**	$ 9,436	$ 1,007	$ 10,443

Reconciliations of operating segments and the consolidated balances

	Periods of three months ended June 30		Periods of six months ended June 30	
	2014	**2013**	**2014**	**2013**
Income before income tax				
Total income of segments, before income tax and unallocated amounts	**$ 2,682**	$ 2,470	**$ 4,848**	$ 4,747
Unallocated amounts:				
Depreciation and amortization	**(434)**	(390)	**(871)**	(764)
Net finance costs	**(90)**	(87)	**(216)**	(266)
Other corporate revenue and expenses [1]	**(21)**	(36)	**3**	(50)
Income before income tax	**$ 2,137**	**$ 1,957**	**$ 3,764**	**$ 3,667**

	June 30, 2014	**December 31, 2013**
Assets		
Total assets of segments	**$ 40,076**	$ 38,279
Unallocated amounts [2]	**25,768**	10,734
Total consolidated assets	**$ 65,844**	**$ 49,013**
Liabilities		
Total liabilities of segments	**$ 11,997**	$ 10,443
Unallocated amounts [3]	**16,319**	18,337
Total consolidated liabilities	**$ 28,316**	**$ 28,780**

[1] Intercompany rental revenue, salaries, professional fees and other corporate expenses not included in the segments' income.

[2] Corporate assets, including cash resulting from the last private placement of $17,600,000 and a building with a net value of $9,747,000 ($9,880,000 in 2013), not included in the assets of the segments.

[3] Corporate liabilities, including a portion of long-term debt in the amount of $13,442,000 ($14,856,000), not included in the liabilities of the segments.

10 . Subsequent event

On July 28, 2014, the Corporation's authorized line of credit was increased from $5,000,000 to $7,500,000; the sureties are the same as those described in note 12 of the December 31, 2013 financial statements. As at July 28th, the balance of the line of credit amounted to $2,037,000.